



Established in 1979, Transworld Business Advisors® was originally founded in South Florida by Don (a 30-year IBM executive) and his wife Bonnie Parrish. It quickly grew to the largest business brokerage in the U.S. Although the company was thriving, CEO Andrew Cagnetta envisioned even more growth. It wasn't long before United Franchise Group™(UFG) CEO Ray Titus and Cagnetta teamed up to form a partnership and offer Transworld Business Advisors as a franchise.

Today, with over 40 years of business brokerage experience, Transworld Business Advisors is in the business of helping buyers and sellers connect, conducting franchise consultations, and supporting franchise development. The company represents acquisition-minded corporations or individuals interested in owning their own company or franchise. From business brokerage to mergers and acquisitions, Transworld Business Advisors are business sale specialists that represent numerous listings across multiple industries.

Transworld Business Advisors is part of the United Franchise Group family of trusted companies representing the very best in their industries.

In today's economy, there are more people looking to buy and sell businesses than ever before and they need the assistance of a business broker to locate and vet potential buyers. On the other side, buyers rely on the broker to help facilitate the process of evaluating potential businesses and franchises for sale. A Transworld Business Advisor is the solution for both scenarios.



Recent surveys indicate that in the U.S., there is one business broker for about every 1,850 businesses. There's no question that the demand for business brokers is there. Rather than starting a business broker career from scratch, a better idea to consider is buying a business broker franchise. That way, you have the backing, training, and resources that only a franchisor can provide.

Transworld Business Advisors focus on three core concepts: business brokerage, franchise consulting and franchise development. Although these are three separate industries, there is significant overlap and synergy between each.

At Transworld Business Advisors, we have a unique business model that helps position us as a world leader in the commercial business brokerage industry. Transworld can offer our franchisees top-notch training and support throughout the franchising process and beyond as a part of United Franchise Group. United Franchise Group's vast knowledge and experience has allowed us to develop a franchise package that's second-to-none. When you invest in a franchise with Starpoint Brands, you'll have access to a "turnkey" franchise that comes with just about everything you need to get started. You'll also have access to the large ecosystem and resources that are unmatched.

Transworld By The Numbers

- **40+ years of experience**
- **15,000+ businesses sold**
- **1,000+ brokers**
- **250+ offices worldwide**